



Existing method used to capture signatures either demanded too much time and expense or did not pass external audits when used on Human Resource documents.

## SutiSign Delivers a Fully Compliant eSignature Solution to Coeur

*"We were importing signatures into document PDFs. However we found that our PDF-based solution did not meet external audit requirements. A more robust system was needed to bring us into compliance. SutiSign gave us that solution, and the implementation was fast, seamless and required no IT support."*

**- Stuart Tracy, Controller, Coeur Alaska**

Coeur Mining, Inc. is the largest U.S.-based primary silver producer and a growing gold producer. Coeur established and began production from three mines between 2008 and 2010: the San Bartolomé silver mine in Bolivia, the Palmarejo silver-gold mine in Mexico and the Kensington gold mine in Alaska. This case study focuses on the implementation of the SutiSign installation in Kensington Mine in Alaska.

### Existing PDF Solution Fails to Pass External Audit

With employees working in remote locations, capturing their signatures on either financial or HR related documents required an expensive and time-consuming process. Documents needed to be delivered by mail to a remote employee or the employee was asked to travel to an office to sign documents. Coeur recognized the need to find an electronically-based signature capture process. However, their first chosen solution saved time and mailing costs, but failed to pass external audit when financial documents were processed.

Coeur also realized that their current process lacked effective tools for the management, verification and archiving of signed documents. So, they needed an eSignature solution that was easy to use, would pass external audit and would solve the archiving issue.



## Streamlined and Audit Friendly

As Coeur began their due diligence in sourcing and reviewing eSignature solutions, they discovered several other document types that benefit from an improved, streamlined and automated process. Coeur also needed an eSignature solution that provided approval flows and an audit trail and that would pass both internal and external audits.

*"We needed to find a secure, reliable and affordable way to get documents signed by employees working in remote areas. Our existing process of capturing manual signatures was expensive and demanded too much employee time to complete."*

**- Stuart Tracy, Controller,  
Coeur Alaska**

After researching and testing other solutions, Coeur chose to implement SutiSign's SaaS-based online eSignature software.

## The SutiSign Solution

SutiSign meets all regulatory compliance requirements, which solved the audit issue. It also offers cloud-based storage of the signed documents, which solved the archiving issue. And the implementation was quick, with light impact on Coeur IT resources, as it is a software-as-a-service (SaaS). Plus, while the primary driver for Coeur was to streamline the signature capture process of remote workers, they also realized that documents beyond those of financial matters could also have their processes streamlined and improved simply by uploading them into the SutiSign system. Before long, Coeur was realizing document processing and eSignature capturing on both internal and external documents.

## Overview of Coeur's Benefits

- SutiSign's SaaS-based model eliminated a need to add internal storage space/servers
- Time to capture signatures from employees was greatly reduced
- eSigned documents passed external and internal audits
- Internal HR documents were processed and archived more quickly and securely
- Approval flows and audit trails provided significantly better visibility into the document flow
- Document templates were designed to streamline the eSignature process
- Documents requiring multiple signatures could be captured more quickly, tracked through the authorization process and captured on a single electronic document.
- Multiple document types were supported and able to be made into templates for quicker turnaround and distribution

## Why SutiSoft?

Designed as a webbased solution, SutiSign is easily configured to match the unique needs of small, medium and large businesses. Its intuitive icon-based interface and flexible design supports rapid deployment and user adoption.

SutiSoft provides a comprehensive suite of cloud based business management solutions for entities of all sizes. The solutions are built on robust platforms that allow for integration, sharing, delivery, and management, essentially paving the way for the next revolution in SaaS adoption. Our suite of solutions includes scalable and easy to use solutions for HR, document management, payroll, employee travel & expenses, ERP, CRM, business data analytics, and electronic signature. This allows our customers to control costs, save time, and achieve superior security.

We are dedicated to the strategic synchronization of tailored business solutions to meet our customer's critical business needs. Our integrated solutions combine superior technology products with world class implementation services tailored to meet your most mission critical business requirements.

- **Business Solutions** help improve business operations by delivering enhanced operational efficiencies, thereby mitigating business risk.
- **Security Solutions** include robust endpoint security, authentication, data encryption, and strong identity/access management systems. Our security solutions meet or exceed regulatory compliance requirements in a variety of industry verticals.

SutiSoft is a minority owned enterprise headquartered in Los Altos, California, and has offices in Northern California, India, Germany, and Japan.

For more information, visit us at :

[www.sutisoft.com](http://www.sutisoft.com).

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